

MIGUEL MARTÍNEZ

Associate Professor | Management Area

Joined the School in 2017

ACADEMIC BACKGROUND

2010 – 2015	Ph.D. in Economics. Universitat Pompeu Fabra – UPF. Barcelona, Spain.
2009 – 2010	Master of Research in Economics. Universitat Pompeu Fabra – UPF. Barcelona, Spain.
2008 – 2009	Master of Science, Economics Barcelona Graduate School of Economics – BGSE. Barcelona, Spain.
2000 – 2005	Bachelor of Science in Economics. Pontificia Universidad Católica Del Perú – PUCP Lima, Peru.

TEACHING EXPERIENCE

Courses Taught in Recent Years

Graduate

Managerial Economics (Universidad de los Andes)

Foundations of Management, Universidad de los Andes – School of Management. Professor (PhD)

Instructor of STATA (Barcelona Graduate School of Economics)

Industrial Organization (Universidad Pompeu Fabra. Teaching assistant)

Economic Theory (Barcelona Graduate School of Economics. Teaching assistant)

Public Finance (Universidad Pompeu Fabra. Teaching assistant)

Game Theory (Pontificia Universidad Católica del Perú)

Economic Theory III (Universidad Pompeu Fabra. Teaching assistant)

Econometrics I (Universidad Pompeu Fabra. Teaching assistant)

Mathematics III (Universidad Pompeu Fabra. Teaching assistant)

Organizational Economics and Markets (Universidad Pompeu Fabra. Teaching assistant)

Price Regulation, OSIPTEL (Peruvian Telecommunications Regulatory Authority).

Undergraduate

Fundamentals of Management (Universidad de los Andes)

Public Management (Universidad de los Andes)

Public Finance and Public Policies (Universidad De Piura)

Game Theory (Universidad De Piura)

Economics of Organization (Universidad De Piura)

ACADEMIC ACTIVITIES

- 2022 – to date Associate Professor. School of Management, Universidad de Los Andes, Bogotá, Colombia
- 2017 – 2022 Assistant Professor. School of Management, Universidad de Los Andes, Bogotá, Colombia
- 2015 – 2017 Assistant Professor, Department of Economics, Universidad de Piura – UDEP, Lima, Perú

OTHER ACADEMIC ACTIVITIES

Reviewer for the Labour Economics Journal

Advisor for the thesis of the MBA in the Universidad de los Andes: “Estrategias Competitivas en el Mercado Móvil Colombiano” from the student Alberto José Reyes Chaparro.

Co-advisor for a thesis in the Master of Economics in the Universidad de los Andes: “Implicaciones para el Estado de la introducción de los bonos de retiro al Sistema pensional Colombiano” from the student Nashla Nayeli Gonzales Cleves.

WORKING EXPERIENCE

- 2005 – 2008 Senior Economist. OSIPTEL - Telecom Industry Regulation Agency of Peru.
- 2004 – 2005 Consultant. APOYO Economic Consulting.
- 2003 – 2004 Research Assistant. Centrum- Business School of PUCP.

RESEARCH

Behavioral Economics and Experimental Economics

Managerial Economics

Organizational Economics

Labor Economics

PUBLICATIONS

Articles in Academic Journals

- 2021 “Workplace Incentives and Organizational Learning” (Joint with Francesco Amodio). Last version October 2021. Forthcoming in Journal of Labor Economics.
- 2021 “Managing Uncertainty: An Experiment on Delegation and Team Selection” (Joint with John Hamman). Forthcoming in Organization Science.
- 2018 “Input Allocation, Workforce Management and Productivity Spillovers: Evidence from Personnel Data” (Joint with Francesco Amodio). The Review of Economic Studies 85.
- 2016 “Behavioral Spillovers in Organizations A Selective Review”. December 2016, in Research in Experimental Economics Vol. 19: Experiments in Organizational Economics.

Conference Papers

- 2022 European ESA meeting, Bologna, Italy. August.
- 2020 24th Annual Conference of the Society for Institutional & Organizational Economics (SIOE), June, online conference.
- 2020 EALE SOLE AASLE World conference, June, online conference
- 2020 Organization Science Special Issue Conference, May, online conference.
- 2019 23rd Annual Conference of the Society for Institutional & Organizational Economics (SIOE).
- 2019 European Workshop on Experimental and Behavioral Economics (EWEBE).
- 2019 10th International Conference of the French Association of Experimental Economics (ASFEE).
- 2018 Annual Congress of the Peruvian Economic Association – Universidad de Piura
- 2018 Entrepreneurship and Private Enterprise Development (EPED) in Emerging Economies Workshop: 1-2 de Junio, Montreal, Canadá.
- 2017 1st Latin American Workshop on Experimental and Behavioral Social Sciences (LAWEBESS).
- 2017 NBER Summer Institute - Productivity, Development & Entrepreneurship.
- 2016 Workshop on Productivity, Entrepreneurship, and Development: September 2 - 3. McGill University, Montreal, QC, Canada.
- 2016 Annual Congress of the Peruvian Economic Association - PUCP (scheduled).
- 2016 19th Colloquium on Personnel Economics: COPE2016 in Aachen University.
- 2015 IE Doctoral Consortium.
- 2015 Latin American Economic Association Meeting - Santa Cruz, Bolivia.
- 2015 Annual Congress of the Peruvian Economic Association - Universidad Pacífico.
- 2015 NBER Summer Institute - Productivity, Development & Entrepreneurship.
- 2015 Trans-Atlantic Doctoral Conference, London Business School.
- 2015 NBER's Development Program Meeting/joint BREAD Conference, September 25 - 26, at NBER, 1050 Mass. Ave, Cambridge, MA, United States.
- 2014 SAEe, Palma de Mallorca.
- 2013 North-American ESA conference, University of California - Santa Cruz, CA, United States.
- 2013 1st Xmas Xperimental Workshop, University of Granada, Spain.
- 2013 Barcelona Labor Economics Summer School, BGSE. Barcelona, Spain.

Congresses And Seminars

- 2021 University of Massachusetts Amherst (presented by coauthor John Hamman), Massachusetts Institute of Technology – Organizational Economics Group (presented by coauthor Francesco Amodio), Universidad de San Marcos de Perú.

- 2019 Bogotá Experimental and Behavioral Economics, Universidad de los Andes (Santiago de Chile, Chile) - forthcoming, Universidade Nacional de Colombia – forthcoming.
- 2018 Universidad de los Andes (Economics), Universidad del Rosario, Universidad de Piura.
- 2017 Universidad de los Andes, University of North Carolina, Greensboro.
- 2015 Universidad Javeriana, Universidad Católica de Chile, Universidad de Islas Baleares.
- 2014 Universitat Pompeu Fabra (Internal, Micro and Behavioral Economic Seminar), Universitat Pompeu Fabra (Labour, Public, Development Student Seminar).
- 2013 Universitat Pompeu Fabra (Management and Behavioral Student Seminar), Universitat Pompeu Fabra (Internal, Micro and Behavioral Economic Seminar), Florida State University, FL, United States.
- 2012 Universitat Pompeu Fabra (Internal, Micro and Behavioral Economic Seminar).

Working Papers

- 2022 “Would I lie to you? Project Selection with Biased Advisors” (Joint with John Hamman and Eric Schmidbauer). Last version August 2022.
- 2021 “Are Defined Contribution Pension Plans Fully Funded? Aligning Incentives Through a Hedgeable Liability Measure” (Joint with Daniel Mantilla, Manuel García-Huitron and Lionel Martinelli). Last version October 2021. R&R in Journal of Banking and Finance.
- 2020 “Inputs, Asymmetric Information, and Incentives at the Workplace” (Joint with Francesco Amodio). Last version July 2020. Submitted to American Economic Review.
- 2019 “Delegation and Team Selection in Organizations” (Joint with John Hamman).
- 2019 “Workplace Incentives and Organizational Learning” (Joint with Francesco Amodio).
- 2019 “Project Selection and Competitive Cheap Talk: An Experimental Study” (Joint with John Hamman and Eric Schmidbauer).

Work in Progress

- 2022 “Long versus Short Run Matching Effects: A Study of the NFL Draft” (Joint with Pablo Casas, Stephen Hansen and Francisco de Asís). Last version August 2022.

Other Papers

- 2007 “Precios Tope, Ciclo Económico y Predictibilidad; with José Gallardo Ku and Lennin Quiso. Working Paper - OSIPTEL. 2007.
- 2006 “Ventas atadas y agregación de servicios en un esquema de precios tope”. Working Paper No 2 – OSIPTEL. 2006

2006 “Precios Tope, Cobertura y Bienestar”; with José Gallardo Ku and Lennin Quiso. Working Paper No 7– OSIPTEL. 2006.

SCHOLARSHIPS AND ACADEMIC DISTINCTIONS

2018 - 2022 FAPA, Fondo de Apoyo para Profesores Asistentes de la Universidad de los Andes.

2017 International Foundation for Research in Experimental Economics -IFREE small grant award.

2016 Universidad de Piura, Internal grant.

2012 – 2015 FI Graduate Research scholarship, Generalitat de Catalunya.

2013 Barcelona Graduate School of Economics, small grant, 2013 (€ 2040).

2010 – 2015 Graduated with honors. Cum laude. Ph.D. in Economics. Universitat Pompeu Fabra – UPF. Barcelona, Spain.

2009 – 2012 Teaching Assistant scholarship, University Pompeu Fabra.

2010 – 2012 “Consolider” Research Assistant scholarship, University Pompeu Fabra.

2008 M.Sc. full tuition fee waiver, Barcelona Graduate School of Economics.

2005 AFP Unión Vida Award for Outstanding Academic Achievement in Economics, Peru.

2005 Graduated with honors. Cum laude. Bachelor of Science in Economics. Pontificia Universidad Católica Del Perú – PUCP Lima, Peru.